



Managing Performance Training Course

About This Course

Managing Performance Training Course



Do you want to better manage under-performance in your team and business and create higher-performing teams and individuals?

Our Managing Performance Training Course will provide you with practical tools and approaches to use when team members do not perform to the standards that are required of them. Find out how to use your performance management process to manage individual and team performance.

This Managing Performance training course is delivered as a scheduled open online training course or in-house just for your business.

We deliver the course as a face to face course and a live virtual online course.

The Course Aim & Objectives

Here's what you will learn on our managing performance course



Course Aim

This Managing Performance Training Course looks at your responsibilities as a leader for managing performance, what you should do to set performance standards and manage against them and what do to if performance drops below standard.

Course Objectives

By attending this Managing Performance Training Course you will know:

- What your responsibilities are around managing performance
- How to set clear goals and objectives and monitor them
- What the common causes of under-performance are
- How to identify what is causing under-performance
- How to have effective conversations about performance with your team members
- What the other options are should performance not improve

The Course Content

Here's what we cover in our managing performance course



Your Responsibilities, Why Get it Right?

- What is Managing Performance?
- What are your responsibilities surrounding managing performance?
- Why do we need to get it right?

High Performing Teams and Individuals

- What are the characteristics of high performing teams and individuals?
- How can a leader maintain high performance?

Setting Goals and Targets

- Why set goals and targets
- Setting SMART goals and targets
- Monitoring progress

Why do People Underperform?

- What is underperformance?
- What causes under-performance and what control do you have over it?
- What is Capability and Conduct and why you need to know
- How to deal with the above

Performance Discussions

- Using questioning to tackle underperformance
- Building a clear action plan
- Holding difficult conversations

The Next Stage

- Disciplinary and Grievance procedures
- What to do and what to take into account
- Conduct, Misconduct and Gross Misconduct
- Sanctions and dismissal

Skills Practice

- Simulated discussions based on today's subjects.

Delivery Options

How we deliver our managing performance course



Open Training Course

Delivered online as a scheduled open training course

£215.00 + VAT / €239.00

Price per delegate.



In-House

Delivered at your business location or a location of your choice anywhere in the UK, Ireland, across Europe or online.

We can adapt the course content to meet your specific needs and those of your team.

Contact us for a quote.

Open Training Course

Attend our scheduled online training course



We deliver our managing performance training course as an online scheduled open training course.

Perfect for when there is just you, one of your colleagues or a small group of you that would like to attend the course.

Our scheduled courses run on a regular basis and are delivered via Zoom.

You will find them just as engaging and interactive as our in-person training course.

See the course page on our website for more details and the course schedule.



In-House Delivery

Train your team. Train your entire company



We can deliver our managing performance training course just for your team or organisation.

1

Start with an off-the shelf course

We'll use the content in the overview as a starting point

2

Understanding your needs

We'll work with you to agree what outcomes you want from the course

3

Making it yours

We will shape the content to ensure the course meets your requirements

4

Delivering the skills

We then deliver the course that we've agreed either in-person or online

Make it even more bespoke

We can completely redesign the course to meet your needs. Just tell us what you need, and we can put a no obligation proposal together for you.

Online Training Course

Fun, engaging and interactive – delivered online



Our managing performance training course can be delivered as a virtual online course.



The same great content reimagined for the online environment.

- ✓ Our open training courses are delivered using Zoom
- ✓ When delivered in-house, we can use the platform you are most comfortable with
- ✓ Re-designed sessions to allow for interactivity and engagement in the online environment
- ✓ The same fun, engaging and down to earth approach
- ✓ Join your course from anywhere

About Us

Here's a bit about us and what we do



We are Revolution Learning and Development

We are a leading learning and development consultancy based in the UK. We provide our services across the UK, Ireland and Europe.

- ✓ We deliver fun, engaging and down to earth training courses in-person and online
- ✓ Over 20 years of training experience
- ✓ Incredibly cost effective and a real focus on return on investment
- ✓ 92% of our clients rebook us for further training and development
- ✓ Flexible training and development solutions

Let's Talk

We're here to help



If you have any questions about our managing performance course or would like a quote for an in-house course, then just get in touch.

Call Us:

UK: 03333 444575

ROI: 015549779

Email Us:

hello@revolutionlearning.com

Visit Us:

UK: <https://www.revolutionlearning.co.uk>

ROI: <https://www.revolutionlearning.ie>

EU: <https://www.revolutionlearning.com>